



Press release

Supply Chain Consultants and MÖBIUS form Partnership to jointly develop multi-echelon inventory software solution

Product will help companies with multi-distribution and warehousing sites
better manage inventories while improving customer service

Wilmington, Del. and Sint-Martens-Latem, Belgium - February 24, 2009

Supply Chain Consultants (www.supplychain.com), designer and supplier of the Zementer suite of supply chain management (SCM) software products, and MÖBIUS (www.mobius.eu) today announced a partnership agreement for the joint design of a sophisticated multi-echelon inventory software solution. The partnership will combine the in-depth supply chain knowledge of MÖBIUS with the product development and marketing expertise of Supply Chain Consultants (SCC) to sell the new product in both North America and Europe.

Target users for the yet unnamed product include any companies with a make-to-stock environment that have different inventory locations to manage, aiming for either customer service improvements or a reduction in working capital. A multi-echelon inventory solution also helps companies deliver more customized and up-to-date products to widely-dispersed warehouse and distribution facilities, whether throughout the country or on the other side of the globe.

“We are convinced of the added value of the multi-echelon inventory concept that we have developed through the years and have been implementing with success (20 to 30 percent extra working capital savings) at companies such as Daikin and Agfa Gevaert. We are pleased to see our knowledge productized by Supply Chain Consultants to enable them to build a world class multi-echelon inventory tool,” said Danny Boeykens, partner at MÖBIUS. “With their years of experience in software development, as well as marketing and implementing supply chain software solutions, SCC brings the necessary skills to productize what has already been a very successful consulting tool.”

MÖBIUS is an independent consulting firm, which helps its clients in solving complex business issues in the domains of Supply Chain Management & Business Process Management. Serving its client base from offices in Belgium, France, UK and the Netherlands, MÖBIUS delivers measurable benefits to a wide variety of industries and government organisations.



Using its proven Zemeter technology as a basis, SCC will take a comprehensive and predictive mathematical model developed by MÖBIUS and turn it into a robust commercial product offering.

“We believe that our new product offering will easily result in a net inventory reduction of at least 25 percent,” said Sujit Singh, SCC’s chief operating officer. “One of the key reductions is the net effect of upstream stock on customer service downstream. Part of the reason we find this partnership attractive is because we know the product we are developing solves a real-world need. Some of our manufacturing customers have facilities all over the world, and they are constantly faced with the decisions of where it makes the best business and logistical sense to position inventory.”

SCC is working toward a product launch date of sometime in the second quarter of 2009.

About MÖBIUS:

[MÖBIUS](#) is an independent consulting firm that helps its clients in solving complex business issues in the domains of supply chain management and business process management. Serving its client base from offices in Belgium, France, the United Kingdom and the Netherlands, MÖBIUS delivers measurable benefits to a wide variety of industries and government organizations. MÖBIUS clients include ABB, Kraft, Nike, Volvo, MasterCard, Johnson & Johnson, Estee Lauder and Philips, to name a few.

About Supply Chain Consultants

Supply Chain Consultants, founded in 1993, is a software and consulting company with headquarters in Wilmington, Del., and European operations in Antwerp, Belgium. The company provides a wide range of technology and process solutions for enhancing productivity and reducing operating costs in the supply chain. Such major corporations as INEOS, ANADIGICS, Hexion, Sunsweet Growers and Terra Industries are SCC customers. During 2008, SCC was recognized by *Food Logistics Magazine*, *Global Logistics & Supply Chain Strategies Magazine*, *Inbound Logistics* and *Supply & Demand Chain Executive* for its contributions in the field of Supply Chain Management.

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